

# ARIZONA CORPORATE COUNSEL AWARDS

## 5 QUESTIONS ON BUSINESS LITIGATION



**REBECCA CAIN:** Rebecca Cain is a partner at Silver Cain. (Provided photo)

Az Business talked with Rebecca Cain, partner at Silver Cain, about the things business leaders need to know about businesses litigation.

**Question: What are the most common causes that lead to business litigation?**

**Rebecca Cain:** Businesses end up in litigation when one party fails to live up to the agreements they made or tries to take advantage of others.

**Question: Under what circumstances should a business leader hire a business litigation attorney?**

**Rebecca Cain:** Early, often and well before a dispute arises. Like seeing your dentist — a little prevention can avoid big problems. Having a litigation attorney review contracts, formation documents, etc. can prevent enormous headaches. And if not early, consult a litigator at the first signs of trouble.

**Question: How can a business litigation attorney protect my business interests?**

**Rebecca Cain:** A business litigation attorney provides expertise to help your business obtain desired results while minimizing risk, preserving

your business reputation and assets, and, most importantly, allowing you to focus on running your business.

**Question: What questions should I ask potential business litigation attorneys?**

**Rebecca Cain:** Ask about their experience and their approach to resolving disputes. Ask who will be working your matter and how will labor be divided. Discuss anticipated strategy, as well as availability and accessibility, communication styles, fees and whether they will require an advanced deposit.

**Question: Are there alternatives to litigation?**

**Rebecca Cain:** Litigation cannot always be avoided, but it can be expensive, time consuming and may not be the most effective path to a meaningful solution. Alternatives such as negotiation, mediation and arbitration should be considered. Your business litigation lawyer can help you make an informed decision as to what is best for your business.

**Learn more about Rebecca Cain:** [silvercain.com/rebecca-cain/](http://silvercain.com/rebecca-cain/)

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